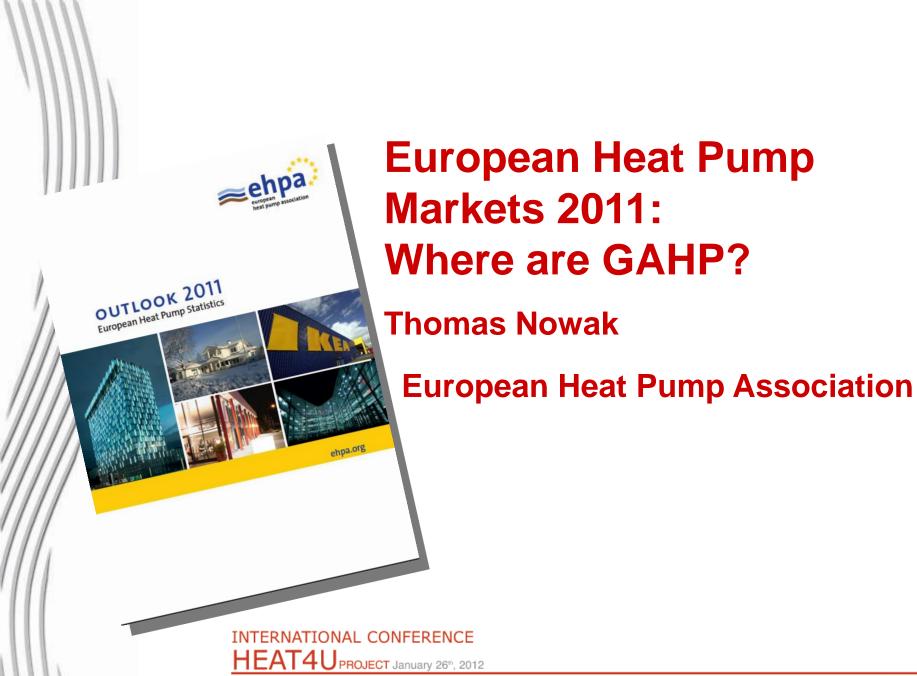


1st Round Table

Thomas Nowak
General Secretary
European Heat Pump Association

INTERNATIONAL CONFERENCE HEAT4U PROJECT January 26th, 2012



Gas Absorption Heat Pump solution for existing residential buildings

European Heat Pump Association (EHPA)

- 92 members from 22 countries (status 1/2012)
- Heat pump manufacturers (electric and thermal)
- Component manufacturers
- National associations
- Consultants
- Research & test institutes
- EU-wide representative of heat pump industry
- Registered in Brussels



EHPA represents the majority of players in the EU heat pump industry!

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EUROPEAN HEAT PUMP OUTLOOK 2011 20 Markets covered, 2010 data

- **Austria**
- Belgium
- Czech Republic
- Estonia
- **Finland**
- France
- Germany
- Hungary
- Italy
- Ireland
- China
- Canada
- Japan
- USA

- Lithuania
- **Netherlands**
- Norway
- Poland
- Portugal
- Slovakia
- Spain
- Sweden
- Switzerland
- **United Kingdom**



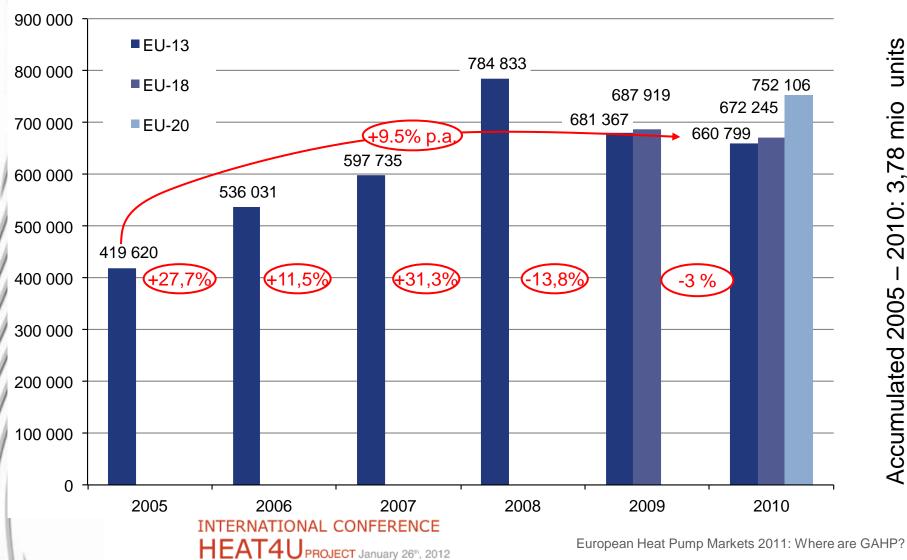
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Market segments covered

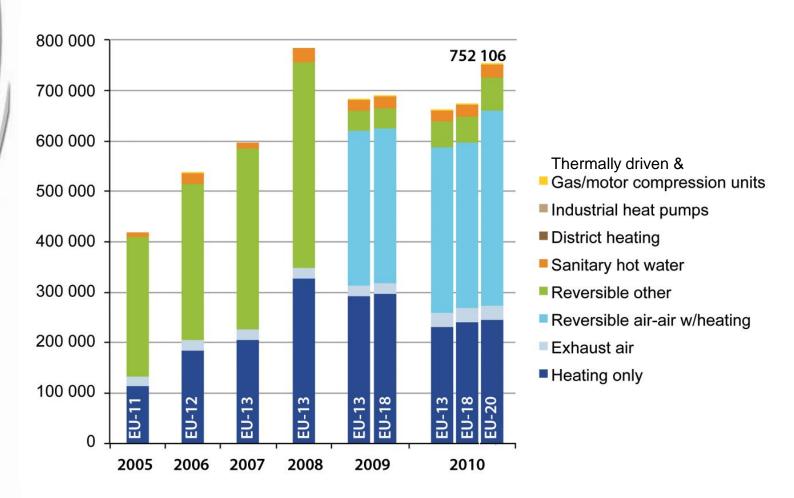
	New building	Renovation	
Residential: single/double family house	Mass market currently developing	Increasingly recognized market (France, Germany, Sweden, Switzerland), importance of sanitary hot water units increasing	
Residential: Multi-family residency	Small; market developing	Initial steps are made	
Non-residential (commercial)	Minority share in currently sold heat pumps. Several demonstration projects available, potential for heating and cooling projects by far not exploited.	Increasingly important with owners that value low operating cost. Special application in sewage systems, subways and tunnels.	

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Total sales of heat pumps 2005-2010

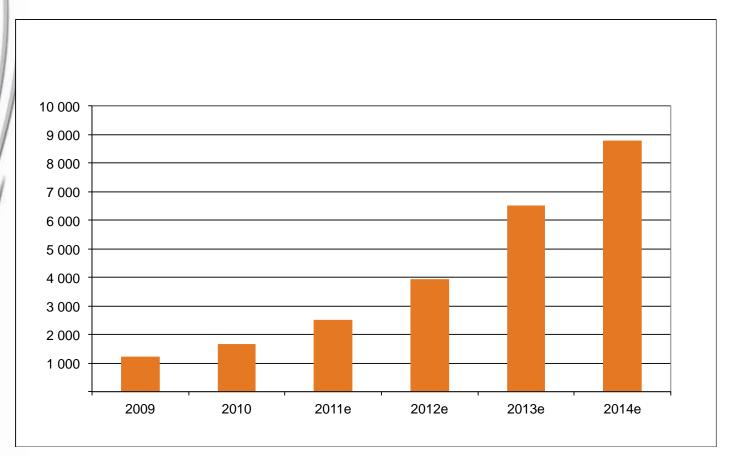


Total sales of heat pumps 2005-2010, by type



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Thermally driven heat pumps (DE, NL, UK, IT)



Source: EHPA/Robur/BSRIA

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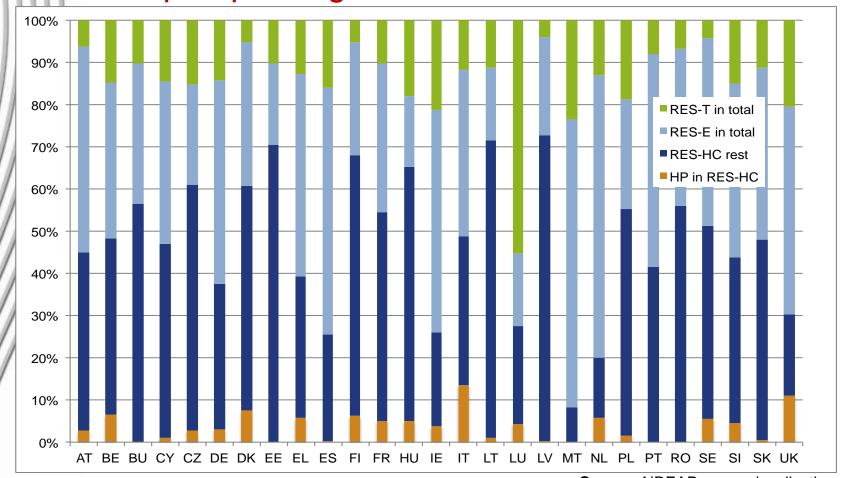
Environmental impact in a nutshell

Accumulated values	2005-2009	2010	2011-2020	Total
RES integration (TWh)	23,68	5,47	109,93	139,06
GHG emission savings (Mt)	5,52	1,27	25,480	32,27
Final Energy saved (TWh)	29,73	6,87	138,09	174,67
Primary energy saved (TWh)	12,30	3,17	63,58	79,05
Number of units sold (#)	3 022 620	752 106	14 895 466	18 670 192

slight deviation in totals, as not all heat pumps sold could be properly accounted for with regard to their environmental benefit



Heat pump recognition in the NREAPs



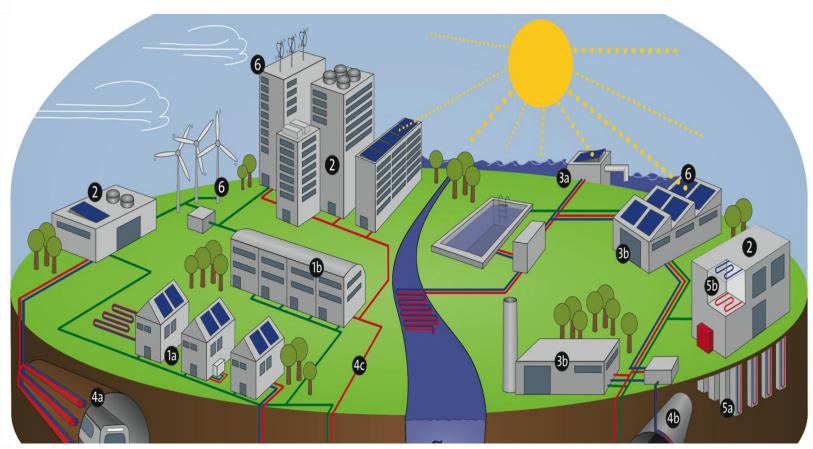
Source: NREAPs, own visualisation

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European Heat Pump Association Vision

 Establish Heat Pumps as a core technology for the efficient, reliable and cost effective provision of heating, cooling and hot water from renewable energy sources for residential, non-residential and industrial applications in all European countries

The result: Future cities can will become heat pump cities!



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The European Heat Pump Association

EHPA was established in the year 2000 to promote awareness and proper deployment of heat pump technology in the European market place for residential, commercial and industrial applications. EHPA aims to provide technical and economic input to European, national and local authorities in legislative, regulatory and energy efficiency matters. All activities are aimed at overcoming market barriers and dissemination of information in order to speed up market development of heat pumps for heating, cooling and hot water production.

Contact:

Thomas Nowak Renewable Energy House | Rue d'Arlon 63-67 B-1040 Brussels

phone: +32 24 00 10 17 / fax: +32 24 00 10 18

mail: thomas.nowak@ehpa.org

http://www.ehpa.org

